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MESSAGE FROM COO'S DESK



PRAKASH JOSHI
Chief Operating Officer

Dear Readers,

We, at EPS always strive in achieving excellence based on our performance and milestones of success that has carved a streak of brilliance in conducting our Q1 roadmap.

This could not be possible without a wholehearted effort from all our team members, and our esteemed stakeholders.

We proudly announce that we have gathered enough momentum and the year ahead looks promising in terms of growth, market coverage and brand presence.

As we step into the window of opportunity in FY15-16 and take a lookback at our previous quarter, it gives us immense courage towards achieving our benchmarks laid forth.

A total number of ATM deployment touching a figure of around 4800, could only be possible by bagging Canara Bank's order of 1200 ATMs at offsite locations, out of which we are already halfway through in terms of timely delivery, and making them cash live. This leverages us in attaining the next phase of the project way ahead of time. With a team of robust technical expertise and professional service quality managers, we have managed to establish our own ATM managed service centre, and have migrated most of our machines. This will give us a clear picture on the analysis of the ATM network on real time basis. It would be our continuous innovation in eco-friendly initiatives, as we believe in integrating solar UPS in our ATM sites, hence delivering uninterrupted power supply to facilitate ATM payments.

Another feather added to our cap, would be our association with the global ATM Industry Association (ATMIA), which empowers us in affirming our global presence. This also liberates us to attend various globally held seminars, conferences and strengthen our network. Access to global database, international standards, processes and compliances will give us the opportunity to newer prospects in the Indian market place. In addition, developing membership base in India for the benefit of not only individual member organisations but for the industry in general would be our prime focus.

ATM INDUSTRY NEWS

EPS joins global ATM industry association (ATMIA) as first board level member in India.

“Our ATMIA membership helps us gain access to the global ATM and Payments industry giving birth to cross-border business opportunities, as well as insights into new technology, market intelligence, industry trends and best practices. EPS looks forward to working closely with ATMIA in supporting the growth of the ATM sector in India and aiding the national government on ATM deployment policies, with our expertise based on practical experience and facts,” says Richard Canday, Associate Vice President - Corporate Affairs at EPS.

[Read the press coverage in detail by clicking on the adjacent logos](#)



EMPOWERING RURAL INDIA

Solar powered ATMs for rural india

To address the concern of frequent 6 - 8 hours of power cuts which directly impacts ATM services to the rural population of India, EPS has proactively implemented Solar Systems to ensure our ATMs stay up and running. With Solar Systems, our ATMs now enjoy 0% downtime and also helps save money in electricity bills.



EPS IN THE MEDIA

Digital payments is the future

In India, almost everyone has a mobile phone and it's fast becoming an indispensable tool for ecommerce. Digital payment via mobile wallets and payment on delivery could be the next big business.

With everything going digital in the country, banks are also striving hard to provide online payments facility to their customers. Digital payments is the future of the industry, Prakash Joshi, Chief Operating Officer, (COO), Electronic Payment and Services (P) Ltd., tells Akanki Sharma of Elets News Network (ENN).

[Click on the logo to view the article.](#)



EPS GIVES BACK

Corporate social responsibility: Nepal earthquake

The Nepal Earthquake near the capital of Kathmandu on 25 April, 2015 which rattled the world at a raging 7.9 magnitude along with several aftershocks, was a devastating tragedy killing thousands of civilians, caused widespread destruction of homes and public infrastructure and induced mass panic. In spite of numerous government agencies, NGOs and corporates extending their offering towards the relief, we at EPS made a sincere effort to come forward and offer relief to the under-privileged earthquake survivors.

EPS employees rallied together and raised a total funding of Rs 1, 92, 463 via our iCare for Nepal CSR initiative and donated the funds to Confederation of Indian Industry (CII) Foundation towards humanitarian aid and relief efforts in Nepal.



Confederation of Indian Industry

DIGITAL ECONOMY

The rise of 'everywhere' banking

India has the third largest internet user base in the world, after the US and China, and the country is likely to surpass the US by 2015, says Richard Canday, Associate Vice President at Electronic Payment And Services (P) Ltd.

India is rapidly migrating towards a truly digital economy where businesses must reinvent their delivery channels to provide value to their customers. This phenomenon of digital transformation has impacted the banking and financial sector in a big way. An increasing number of customers are choosing to make their payments online through their computer screens or mobile devices. This stage of connectivity is driving digital payments transformation - the migration of cash payments and plastic card payments to payments made over digital channels, either from digital wallets or through new digital payment mechanisms.

BW | BUSINESSWORLD

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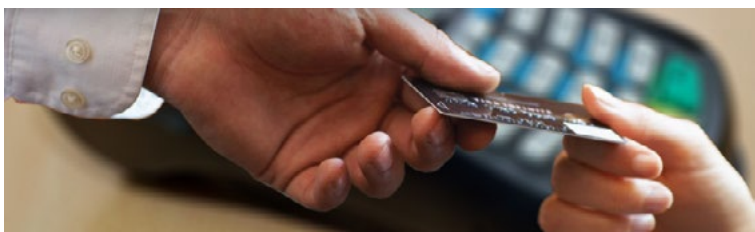
OUR BUSINESS PORTFOLIO



AUTOMATED TELLER MACHINE (ATM) OUTSOURCING SERVICES



ATM MANAGED SERVICES CENTRE



TRANSACTION PROCESSING SERVICES



CARD MANAGEMENT SERVICES

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